

When a construction firm needed IT integration, we cemented our relationship with them.

Building on a 20-year relationship, we provided hardware cover to 10,000 users in 500 locations.



We're not only Carillion's No. 1 preferred supplier of PCs and Window servers – we're also a trusted advisor.

The Challenge

With its 2006 acquisition of Mowlem plc, Carillion became one of the largest construction and support services organisations in the UK. The expanded company now employed 50,000 people, had annual revenues of £4 billion, and an order book of £13 billion. Carillion operates in multiple regions around the globe, with offices in Britain, the Middle East and the Caribbean.

As part of the company's Mowlem acquisition, Carillion needed to deploy 4,000 new and refurbished PCs across 250 locations nationwide. On the strength of a 20-year relationship with Carillion, ACS was called in.

The Solution

In addition to securing this project with Carillion, we also signed a hardware maintenance contract for the former Mowlem PC population. Among the services we've provided to both entities are:

- Install-to-desk
- Nationwide hardware maintenance cover, including 10,000 users in 500 locations
- PC refurbishment and redeployment services, to extend the life cycle of the equipment
- Exit lease services
- Full, secure disposal services.

Having reached optimum capacity in its own data centre in Wolverhampton, Carillion signed an agreement with us to host its Intel servers on a co-location basis between Hortonwood and Newport.

The Results

With an unparalleled understanding and in-depth knowledge of Carillion's IT infrastructure, we serve as its No. 1 preferred supplier of PCs and Window servers. We also serve as a proactive, trusted advisor. Our relationship with Carillion has endured evolving commercial structures and personnel changes. Today, that relationship is stronger than ever.

"ACS has, over the years, embraced our values and our working relationship is second to none," says Steve Connor, Carillion IT Director. "We are very satisfied and pleased with the services that ACS provides. Long may it continue."

Contact Us

For more information on this or any other of our services, please visit our website at www.acs-ito.co.uk.

We can also be contacted on 0845 201 6000 or enquiries@acs-ito.co.uk.



Sector: Construction

Solution: Maintenance contract and install-to-desk; refurbishment and disposal services

Client: Carillion

Challenge: Systems and desktop maintenance for Carillion and Mowlem

Results: Provided nationwide cover for 10,000 users in 500 locations

About ACS

ACS is part of Xerox's \$22 billion global enterprise, with 130,000 employees serving our clients in 160 countries.

The Bottom Line

Following an acquisition, Carillion needed to deploy thousands of PCs across hundreds of locations. ACS provided services including install-to-desk, nationwide hardware maintenance cover, PC refurbishment

and redeployment, exit lease and secure disposal services. We are now the company's top supplier of PCs and Window servers, and a trusted advisor.



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